

Trade Compliance Management: Director, Trade Compliance

Regulatory Compliance: Interprets federal and state and/or international regulations as they apply to products, financial processes, and other processes, practices and procedures. Investigates and resolves compliance problems, questions, or complaints received from other units of the company, customers, government regulatory agencies, etc. Implements policies and procedures to ensure that these are in compliance with the appropriate statutes and regulations and that regulatory reporting requirements are met. May develop and implement programs designed to increase employee awareness and knowledge of compliance policies. May audit and evaluate current policies, procedures, and documentation for compliance with government laws and regulations. May include compliance review and approval of promotional materials, including post marketing.

Licensing-Export: Develops and manages activities related to export licenses in support of international business development activities. Establishes requirements for license generation, guidance of the license generation and tracking process, and support of submitted licenses throughout U.S. Government review and approval processes. Establishes and maintains relations with appropriate government licensing authorities to ensure that the company's position on licensing and technology release is conveyed, understood and accepted. Maintains marketing contacts with both domestic and foreign civilian and military personnel, as well as customers and procurement officers.

Management Role

Directs through lower management levels. Has responsibility for managing a function that includes multiple related departments.

Policy and Strategy

Establishes policies appropriate for the function. Interprets and recommends modifications to company-wide policies and practices.

Freedom to Act

Objectives are defined in collaboration with senior management and results assessed from a relatively long-term perspective.

Impact

Decisions have a serious impact on the overall success or failure on area of accountability. Erroneous decisions or recommendations may cause critical delays or modifications to company projects or operations causing substantial expenditure of time and funds.

Liaison

Interacts with senior management, and others concerning matters of significance to the company. Conducts business and technical briefings for senior and top management and for external representatives.

Minimum Education and Experience Requirements

Bachelor's Degree in Business or related field and 20+ years of diverse professional experience in all areas, including 10+ years managing respective areas.